

Commercial Loan Originator

Job description

JACOG Financial Group is growing and looking for an experienced Commercial Loan Originators to join our South Florida Team. JACOG Financial Group, offers conventional, SBA 504 and 7a, and other institutional mortgage products. We are focused on providing excellent products and services to our customers and unlimited opportunities to our employees (Partners). If you would like some control of your own professional destiny and work in a stable growing organization, please consider this job opportunity.

This is a new position focusing on sales and business development. The applicant should be a self-starter and goal oriented. The primary focus for this individual will be generating Commercial Loans, but will also be expected to cross sell residential mortgage opportunities.

The ideal applicant would have five years of relevant experience associated with the mortgage industry, excellent sales skills as well as excellent verbal, written, and interpersonal communication skills. These skills are essential.

The following additional skills are desirable, but could be taught to a candidate that has the above mentioned essential skills. These additional skills would include an understanding of credit analysis, loan structuring, and documentation of commercial and CRE loans. The candidate should be able to determine the needs of the borrower and provide solutions that benefit both the client and the firm.

If you fit this profile and are looking for a job with growth potential, apply now.

MINIMUM REQUIRED EDUCATION, EXPERIENCE, & KNOWLEDGE:

- Proficient in credit underwriting **fundamentals** and prior credit experience including financial analysis or residential mortgage origination
- Knowledge of commercial loan products & lending / compliance regulations
- Fundamental knowledge of Conventional, SBA, and Institutional Commercial Mortgage products
- Desire to succeed